

# REPORT

To the Honorable Mayor and City Council  
From the City Manager

December 11, 2006

## Subject

Purchase of one Seagrave Marauder II 100' Aerial Truck

## Recommendation

By Motion, approve the purchase of one Seagrave Marauder II Aerial Truck in the amount of \$827,235.68, from Seagrave Fire Apparatus, LLC of Clintonville, WI, under the cooperative purchase provision of Somerville, NJ Fire Department's contract #10028-0020.

## Background

The Fire Department currently has a 1987 100' aerial truck which is scheduled for replacement. Staff from Equipment Services, along with the Fire Department's Apparatus Committee have been working with Seagrave Fire Apparatus on vehicle specifications and optional equipment which meets Redwood City's aerial truck standard. Seagrave Apparatus was the lowest responsible bidder for the Somerville, NJ Fire Department's bid in which the Borough of Somerville and the City of Carlsbad, CA each purchased one.

Cooperative purchasing provisions make it possible for cities to realize significant savings from larger volume purchases. The base unit price per the Somerville, NJ Fire Department specification is \$811,333.75. With the addition of optional equipment, the total price for Redwood City's unit will be \$827,235.68.

Redwood City has used Seagrave's services in the past and currently has a fire pumper truck on order with them. We have found Seagrave to be a reputable dealer that has over 500 fire trucks in the State of California.

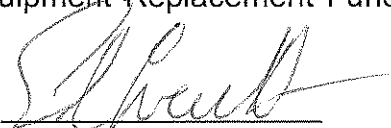
## Alternative

If approved, delivery of this aerial truck will be within the next 12 to 14 months. The alternative of going out to bid would probably not result in any cost savings, since the Somerville, NJ Fire Department's bid was a recent competitive bid process in which Seagrave was the lowest responsible bidder.

## Fiscal Impact

Funds for the purchase of this replacement fire engine were approved by the City Council in the Fiscal Year 2006/2007 Equipment Replacement Fund Budget in the amount of \$828,000.00.

  
Larry Barwacz  
Public Works Services Director

  
Ed Everett  
City Manager

## Attachment

None